

Are you optimizing your RAMQ billing?

QUIZ FOR GENERAL PRACTITIONERS

- ▶ Are you a general practitioner?
- ▶ Are you sure your billing is being optimized to ensure maximum returns?
- ▶ Take our short quiz to find out!

Scenario 1

- ▶ Mrs Gonzalez comes to see you during your walk-in clinic due to a “sore throat and cough”. She only speaks Spanish, but don’t worry because accompanying Mrs Gonzalez is her 15 year old daughter who speaks perfect English. You’ve already billed a yearly exam for her a few months ago. The visit lasts 40 minutes because communication is slow and difficult.
- ▶ What should you bill to RAMQ?

Scenario 1 - Answer

▶ You have two options:

1. Most doctors would bill a complete exam (examine throat and chest, etc) and a supplement for interpreter (daughter translating mother's Spanish into English) → 40\$ (complete exam) + 26.05\$ (interpreter supplement) = 66.05\$
2. Instead of billing for the acts you performed, you can bill for the time you spent (40 minutes) → 57.05 \$ Intervention Clinic (first 30 min) + Intervention Clinic (subs 15 minutes) 28.55 = 85.60\$

Therefore, it's easy to see how proper medical billing can increase your earnings significantly ($85.60 - 66.05 = 19.55$ \$)!!! If you make an extra 20\$/patient, with an average of 30 patients/day, that = 600\$ extra per day!

Scenario 2

- ▶ Mr Leduc comes to see you during your walk-in clinic for “bronchitis” but it’s been more than a year since his last visit, so you go ahead with his yearly exam. You discover that his bronchitis may be due to his tobacco addiction. You explain the health risks of tobacco and try to motivate him to quit smoking. The encounter lasts 35 minutes.
- ▶ What should you bill to RAMQ?

Scenario 2 - Answer

▶ Again, you have two options!

1. You can bill for your time (like Scenario 1)

→ Intervention Clinic (30 min) 57.05\$ + Intervention Clinic (15 min) = 28.55\$ = 85.60\$

2. You can bill a yearly exam and a supplement for smoking cessation → 73.95\$ + smoking counselling 35.40\$ = 109.35\$.

Here again, we see a large \$\$ difference between the two approaches!

Scenario 3

- ▶ Mrs Baptiste comes to see you during your walk-in clinic for a 3 cm laceration on her right arm that occurred the night before. You repair the laceration while performing your “complete exam”. You also fill out the “initial attestation” CSST form and the “temporary assignation” CSST form as she is no longer able to perform her work duties. She only speaks Créole, but her husband (who speaks French) is there to help with the translation. Furthermore, upon questioning, you discover she is 2 months pregnant and take advantage of this visit to ensure everything is in order with the pregnancy. The encounter lasts 55 minutes.

- ▶ What do you bill to RAMQ?

Scenario 3 - Answer

▶ Option 1:

- ▶ Complete exam (40\$) + supplement for pregnancy follow up (10.90\$) + supplement for interpreter (26.05\$) + 3 cm laceration repair (37.75\$) + tray fee (22.70\$) + CSST “initial attestation” (20.50\$) + CSST “temporary assignation” (59\$) = 214.90\$

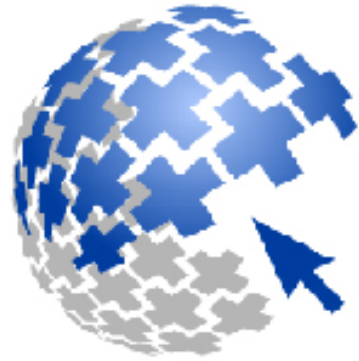
▶ Option 2:

- ▶ Intervention Clinic 60 min (57.05 + 28.55 + 28.55) + pregnancy supplement (10.90\$) + tray fee (22.70\$) + CSST “initial attestation” (20.50\$) + CSST “temporary assignation” (59\$) = 227.25\$

Questions, comments, concerns?

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From all of us here @



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THANK YOU!